



# Connect the Dots

---

## Creating Powerful New Patient Experiences for Improved Case Acceptance



Would you like to increase your level of case acceptance? Do you ever feel like you or your team have difficulty connecting with patients? Are you talking to your patients, yet it feels like no one is listening?

Learn a simplified case presentation method that takes minutes (*versus hours*) and achieves **high levels of case acceptance!** Based on real-world experience, Dr. Brown shares with you the tools she and her team developed and utilize to create **powerful new patient experiences**. In this course, you'll discover how to connect instantly with new patients, uncover their needs and wants, increase your productivity and achieve higher case acceptance!

### COURSE OBJECTIVES:

---

- ◆ Create a New Patient Checklist
- ◆ Master Photography Tips
- ◆ Connect Instantly with New Patients
- ◆ Improve Patient Education
- ◆ Train your Dental Team
- ◆ Simplify Treatment Planning
- ◆ Create Powerful Case Presentations
- ◆ Improve Case Acceptance

*"An overall excellent experience that will serve me well in my new career."*

~ R. Sparrow,  
Patterson Dental Supply Company



757-285-2833



[www.AbsoluteBusiness.us.com](http://www.AbsoluteBusiness.us.com)

[TBrown@AbsoluteBusiness.us.com](mailto:TBrown@AbsoluteBusiness.us.com)

# CASE ACCEPTANCE